

Seeking a Chair for an Enterprise Grants Task Force

About the Task Force

The Enterprise Grants Taskforce will bring together funders and foundations looking to support the development of a new sector of grantmaking that encourages the growth of earned income across the sector.

Hosted by the School for Social Entrepreneurs (SSE) and supported by a steering group also including Access - The Foundation for Social Investment (Access) and the Association of Charitable Foundations (ACF), the task force is seeking a Chair to lead and represent the group in the sector.

Enterprise Grants are grants made by public or private funders which encourage or facilitate trading charities and social enterprises to increase their capacity to earn income from selling services or goods, or reward trading growth.

Over the course of three years, the work of the Taskforce will combine efforts to define the scope and size of enterprise grants in the UK, as well as identifying best practice and developing detailed plans for scaling the approach, with the sharing of practical insights and approaches.

The new group will build on the work of the Match Trading Taskforce which has been running since 2018. Match Trading grants are a leading example of the impact of enterprise grant making. They reward trading charities and social enterprises who increase their earned income year on year with grants which match that increase. The concept was developed by the School for Social Entrepreneurs and now boasts an impressive evidence base - which demonstrates how match trading can support organisations to acquire customers and support organisations in the sector to become more financially viable enterprises better placed to achieve their social impact.

Initial members of the taskforce include The Esmee Fairbairn Foundation, Barrow Cadbury Trust, Power to Change, Lloyds Banking Group, National Lottery Community Fund, Rank Foundation, London Funders and more. It will be led by a steering group which includes School for Social Entrepreneurs, the Association of Charitable Foundations, and Access - The Foundation for Social Investment.

Objectives of the Task Force

It is proposed that in seeking to build the field of enterprise grants, the task force focus on the following:

- Defining and naming the field.
- Scoping and sizing the field.
- Defining principles of good practice in enterprise grant making.
- Setting an ambition for the funding and foundation sector to grow the field of enterprise grant making over the following decade.



Role of a Chair

The task force steering group is seeking a Chair to be the leading voice representing the group and the enterprise grants agenda in the sector. The total time commitment required will be about two to three days per quarter for the next three years. This commitment will include:

- Chairing 90-minute quarterly meetings for the Task Force.
- Chairing our regular steering group meetings in between Task Force meetings. This includes a briefing call to go over the agenda for the next Task Force meeting and evaluating progress on the task force's overall mandate.
- Acting as an ambassador for the Enterprise Grants Task Force.

Person Specification

The Chair will be selected by the Enterprise Grants Task Force steering group. The Task Force itself sits between two paths, one the traditional and well-trodden path of grant making and social impact, and the other an innovative new market emergence of supporting enterprise and resilience to empower and enable further impact in disadvantaged areas. The steering group are therefore open to applications from candidates who consider themselves trailblazers, as well as those who are already considered eminent in their field. The key requirements are:

- Ability to be a leading voice in the foundation or social impact sector.
- Experience of operating at a highly strategic level and leading change.
- An ambitious individual with the ability to champion diversity in their work.
- Strong networking capabilities.
- Capacity to commit to the timeframe required.

To Apply

Please submit a covering letter and your C.V. to Alastair Wilson (CEO) School for Social Entrepreneurs, at Alastair.Wilson@sse.org.uk, by August 22nd, along with a concise answer to the following questions. If you have any questions, or require reasonable adjustments, please let us know.

1. What attracted you to apply?
2. What do you consider you can bring to the role?
3. What do you think you will gain from the role?



The steering group will consider all applications on merit and invite successful candidates for an informal panel Q&A session. We plan to convene the panel for shortlisted candidates in early September.

Diversity Monitoring

We will not discriminate with reference to age, gender, sexual orientation, race, colour, religion, marital status, or disability. As part of any recruitment process, SSE collects and processes personal data relating to job and volunteer applicants. We are committed to being transparent about how it collects and uses that data and to meeting its data protection obligations. Our data protection policy can be found here: <https://www.the-sse.org/your-data/>

